

**GLOBAL EXPRESSION OF INTEREST (Eoi) UNDER INTERNATIONAL COMPETITIVE BIDDING(ICB)
FOR PROVISION OF SUPPLY OF INTEGRATED OIL & GAS FACILITY ON EPC BASIS AT ONSHORE
FIELD IN CAMBAY, GUJARAT**

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd., on behalf of itself & Joint Venture (JV) partner(s) invites global engineering, procurement and construction (EPC) companies and/or consortiums, with surface facilities development capabilities to express their interest in pre-qualification to participate in the International Competitive Bidding (ICB) process for Provision of supply of integrated oil and gas facility on EPC basis at onshore field in Cambay Block, Gujarat, India.

Interested companies/consortiums would preferably need to demonstrate strong and integrated development capabilities as well as experience of executing similar projects successfully.

Cairn Oil & Gas, Vedanta Ltd., has been awarded multiple exploration blocks throughout India pursuant to the Open Acreage Licensing Policy (OALP). The Company has aggressive exploration plans to commence hydrocarbon resource establishment and subsequent exploration activities in these OALP and DSF blocks in a fast-track timeline.

Brief Scope of Work

The tentative scope of work for an integrated oil and gas facility is as mentioned below:

- Design, Supply, Installation, Commissioning, and Start-up.
- Latest Technology with Modular plug-and-play approach to enable quick mobility and augmentation.
- Integration with packaged equipments / existing facilities, as required.
- Pipelines & associated works

Financial Criteria:

Turnover- Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value.

Net Worth- Positive net worth in each of the immediately preceding two (02) financial years.

Liquidity ratio- in each of the preceding two (02) financial years shall not be less than 1.

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee and Commitment Letter, as described under:
Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ Latest audited financial statement should not be older than 12 months on the date of EOI.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.
- ❖ In case of consortium, Participant is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU shall identify the Leader of Consortium and indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the Leader takes responsibility of the complete consortium in which case, Leader can submit PBG of required value.

Technical Criteria

Applicant should have completed at least 2 Oil or Gas projects on EPC basis comprising of Onshore facility having processing capacity of at least 15MMSCFD/5KBOEPD each in the last 10 years.

Applicant / contractor are requested to submit, as a minimum, to submit the following documents and details to substantiate their Past Experience in successfully providing similar services in the past.

- Letter of interest clearly indicating project reference
- Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources
- Details of completion of similar type of projects in the last five (5) years under headings:
 - a) Brief scope of work
 - b) Value of work
 - c) Contract Duration
 - d) Actual completion of Project
 - e) Contact details of the Client (Company may approach the client directly for the feedback)

- Details of Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure and sample HSE plan for similar nature of job.
- Last 3 years HSE Statistics including incidents of Fatality / Lost Time / Medical Treatment / First Aid / Environmental / Oil Spill and High Potential Near Misses, if any.
- Details of any litigation in the last 5 years on account of HSE or similar other legislation. If no litigation, self-declaration by the interested party.
- Information related to HSE management system & relevant valid TPIA certifications such as ISO 45001:2018; ISO 14001:2015 or equivalent in place for the intended scope.
- Details of established updated Quality Manual, Policy and Procedures, valid Quality Certifications, valid certifications/ accreditations with regard to the intended scope of services. In absence of valid certification, a comparison table shall be prepared substantiating bidder's internal quality system's alignment with that of ISO 9001:2015 /API Q1 9th edition/ API Q2 2nd edition or equivalent (as applicable).

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn website i.e., <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform).

The interested Parties should "Evince interest" to participate in EoI within 14 days of publication of Expression of Interest.

In case of any issue faced by the vendor during the evincing of interest please contact Manjushree.Samanta@cairnindia.com